

MEDIA RELEASE

Please find here a news release issued today by Worldwide Flight Services (WFS)

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Etihad Cargo signs three-year strategic partnership with WFS covering 12 prime air cargo airports globally



Etihad Cargo has signed a strategic partnership agreement with Worldwide Flight Services (WFS), a member of the SATS Group, for cargo handling services at 12 major international airports in Europe, Scandinavia, North America, India, and Asia Pacific.

The global award is for a three-year period and will see WFS handling over 150,000 tonnes of cargo annually for the Abu Dhabi-headquartered airline. In the EMEA region, the airports covered by the agreement are Amsterdam, Bangkok, Barcelona, Bengaluru, Copenhagen, Frankfurt, London Heathrow, Madrid, and Paris CDG. In North America, it includes WFS' existing handling operations for Etihad in New York JFK and Washington Dulles, and the new award of Boston and Chicago.

Strategically located at the centre of the world's busiest trade lanes, Etihad

Cargo provides an integral link to Africa, America, Asia, Australia, Europe, and the Middle East via the airline's hub in Abu Dhabi, connecting prime cargo markets across the globe. It offers cargo capacity on passenger and freighter aircraft as well as an extensive trucking network.

Since its establishment in 2004, Etihad Cargo – the cargo and logistics arm of Etihad Airways - has grown rapidly to become one of the leading air cargo carriers in the world, offering customers a range of cargo products and services to five major continents. In addition to general cargo, Etihad Cargo offers a wide range of specialty products including live animals, dangerous goods, valuables and vulnerable cargoes, personal effects, as well as cold chain products for pharmaceuticals and perishables cargoes.

Etihad has been a fast-growing cargo handling customer of WFS since the two



organisations signed their first cargo handling agreement in Frankfurt in 2005.

Thomas Schürmann, Head of Cargo Operations & Delivery at Etihad Cargo, said: "Etihad Cargo's long-standing partnership with WFS and addition of new stations are a direct reflection of a shared commitment to consistently delivering high-quality air cargo solutions globally. The combination of Etihad Cargo's expertise in transporting general and specialised cargo and the capabilities

of WFS give partners and customers the confidence that their air cargo needs are in the best hands, regardless of where they are in the world.”



“We thank Etihad Cargo for their trust in WFS, and for this latest extension of our growing strategic partnership. As well as renewing existing contracts with WFS, this new agreement adds more key airport stations to the important work we do for the airline, including Amsterdam, Bengaluru, Barcelona,

Boston, Copenhagen and Chicago. We value Etihad Cargo’s partnership approach and their confidence in our ability to consistently deliver the high levels of service the airline’s award-winning reputation is founded on. Being awarded responsibility for providing cargo handling services at so many major cargo airports highlights WFS’s ability to provide global network solutions to our strategic customers,” said Mohammed Esa, Global Head, Gateway Services Key Accounts & Strategy, SATS Group.

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About Etihad Cargo:

Etihad Cargo is the cargo and logistics arm of Etihad Airways. Since its establishment in 2004, Etihad Cargo has grown rapidly to become one of the leading air cargo carriers in the world, offering customers a range of cargo products and services to five major continents. Its hub in Abu Dhabi is strategically located at the centre of the world’s busiest trade lanes, providing an integral link between Asia, Europe, North America, Australia and Africa.

In addition to general cargo, Etihad Cargo offers a wide range of specialty products including live animals, dangerous goods, valuables and vulnerables, personal effects, as well as its market leading cold chain products (the latter holding IATA’s stringent Centre of Excellence for Independent Validators certifications for both Pharmaceutical and Perishables Logistics, as well as Live Animals Logistics).

For more information, please visit www.etihadcargo.com

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ABOUT SATS GROUP

SATS Ltd. (SATS) is a global leader in gateway services and Asia’s pre-eminent provider of food solutions. With heartfelt service and advanced technology, we connect people, businesses, and communities seamlessly through our comprehensive gateway services for customers such as airlines, cruise lines, freight forwarders, postal services and eCommerce companies. Using innovative food technologies and resilient supply chains, we create tasty, quality food in sustainable ways for airlines, foodservice chains, retailers, and institutions.

Fulfilling our purpose to feed and connect communities, SATS delights customers in over 210 locations and 27 countries across Asia Pacific, the UK, Europe, the Middle East, Africa, and the Americas. SATS has been listed on the Singapore Exchange since May 2000. For more information, please visit www.sats.com.sg

ABOUT WFS

Founded in 1984, WFS – a member of the SATS Group – is the world’s largest air cargo logistics provider and one of the leading providers of ground handling services with annual revenues of €2 billion. As a combined company, SATS and WFS create an Americas-Europe-APAC network with a global footprint of more than 210 cargo and ground handling stations in 27 countries, covering trade routes responsible for more than 50% of global air cargo volume.

For more information, please visit www.wfs.aero