

## **NEWS RELEASE**

Please find here a news release issued today by Worldwide Flight Services (WFS)

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# **JENNIFER SMITH JOINS WFS AS UK COMMERCIAL DIRECTOR**

**Jennifer Smith has joined Worldwide Flight Services (WFS) as UK Commercial Director - Cargo & Ground Handling.**

She brings extensive commercial experience to this newly-created post having previously spent 20 years in regional cargo sales management roles with Continental Airlines, American Airlines and Etihad Airways. Jennifer joins WFS, one of the world's leading air cargo and ground handling organisations, from Air New Zealand, where she held the post of Regional Cargo Sales Manager – UK & Europe.

In her new role, Jennifer is tasked with using her extensive key account management expertise to strengthen WFS' existing airline client relationships, and to lead the onboarding of new airline customers. WFS operates at 12 airports across the UK and serves some 30 airline clients, including American Airlines, China Airlines, Etihad Airways, IAG, and Singapore Airlines.

"Jennifer is a welcome addition to our leadership team in the UK and brings a strong customer perspective to our business and to the way we



want to engage with, and support, our airline clients. After such an extremely challenging year for the aviation industry and its partners, it is more important than ever to provide a consistent business model that sustains growth, provides exemplary service, and reinforces our commitment to 'best-in-class' safety and security

services. As we continue to invest in our UK operations, we are confident of securing new Cargo and Ground Handling contracts as well as extending our existing airline agreements, and Jennifer will lead this growth," said Paul Carmody, Managing Director – UK Cargo.

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### **About WFS**

Founded in 1971 and headquartered in Paris, WFS ([www.wfs.aero](http://www.wfs.aero)) is the world's largest air cargo handler and one of the leading providers of ground handling and technical services with annual revenues of over EUR1.3 billion. Its 22,300 employees serve more than 270 airlines at 175 major airports in 22 countries on five continents.